14th October 2026

Library Resources – LB338

The full value Local Buy delivers for Queensland Libraries

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What Is Local Buy?

A profit-for-purpose procurement partner

Local Buy is LGAQ's own procurement service, built to make council purchasing simpler, safer and more accountable.

- Established in 2001 after Queensland councils asked LGAQ for procurement help
- 100% owned by LGAQ. We're a profit-for-purpose organisation, not a commercial reseller
- Every dollar of profit is returned to LGAQ and reinvested to help keep council membership fees low
- Runs more than 50 pre-qualified supplier Arrangements across seven categories

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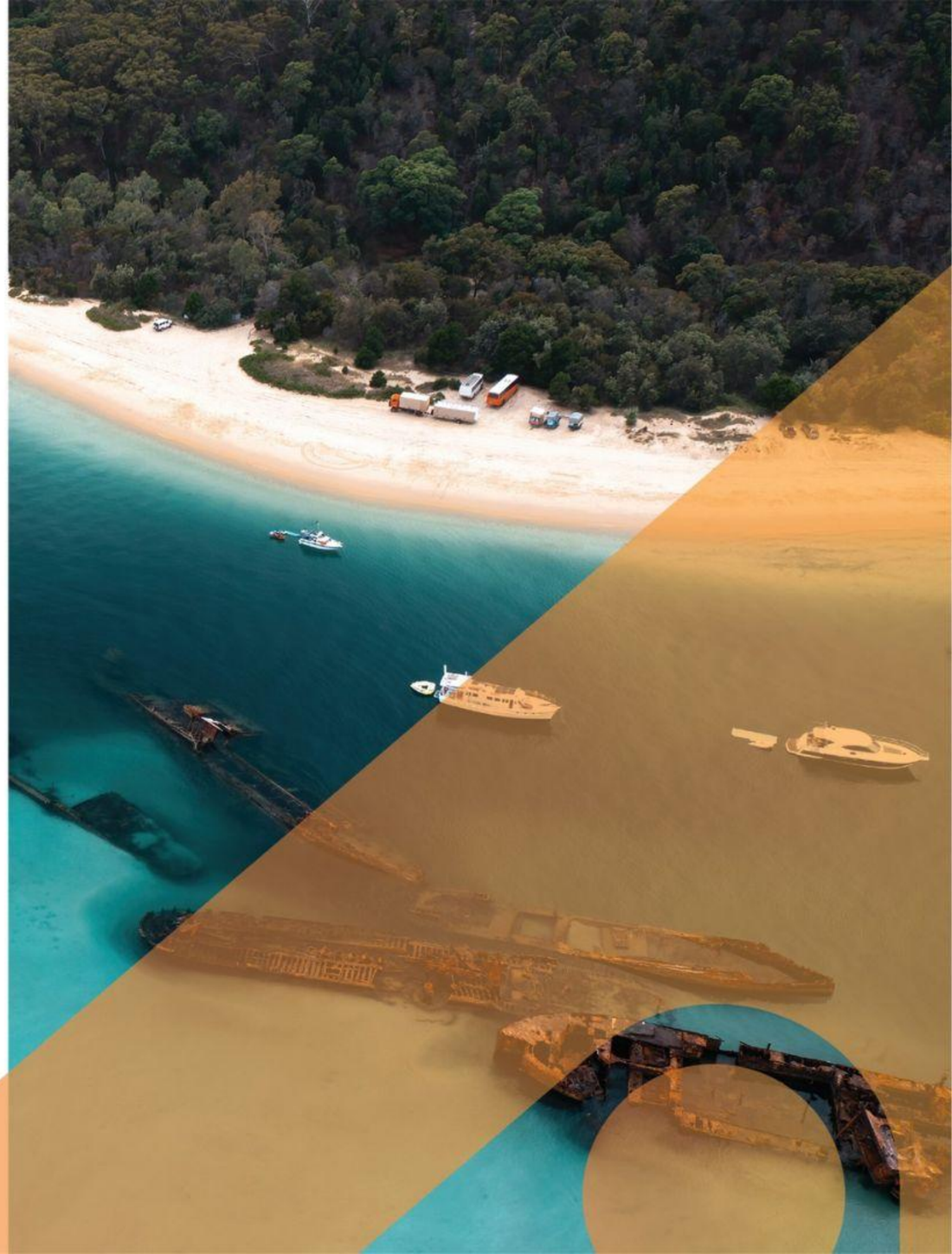

Reduce Risk

Compliance that's already built in

The Library Arrangement is run through a full, open tender by Local Buy, so the compliance groundwork is already done before you engage a supplier.

- Embedded within the Local Government Act 2009 and Local Government Regulation 2012
- Mitigates legal risk through a flexible framework of different contracting options
- Reduces the risk of non-compliant purchasing activity
- Local Buy monitors compliances

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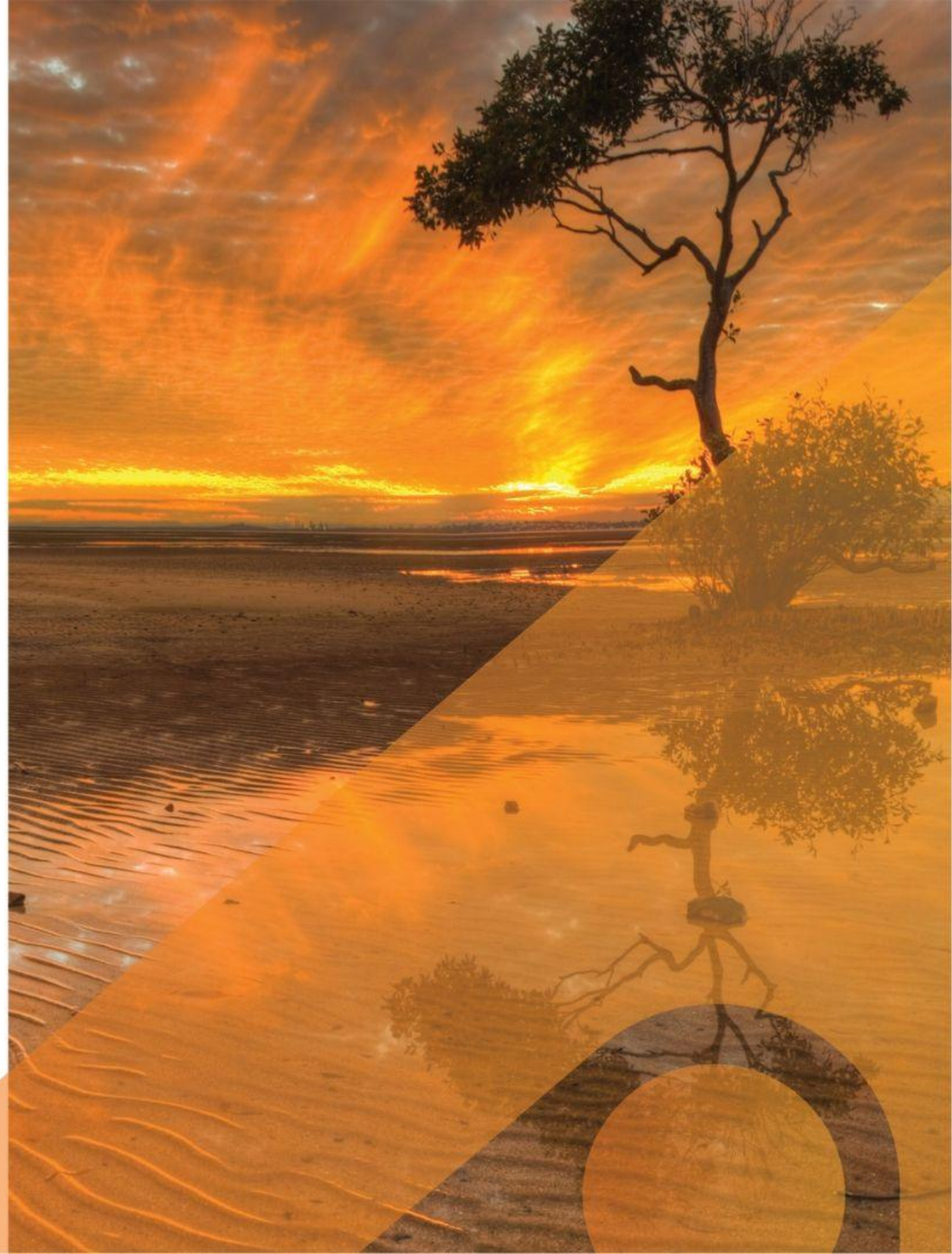

Save Money

Buying power, without the overhead

Local Buy's aggregated buying power and streamlined process reduces cost on both sides of the transaction.

- Competitive quotes driven by aggregated, whole-of-sector buying power
- Pricing schedules articulates what suppliers can charge under an Arrangement
- Reduce administrative burden on council officers
- Reduce administrative burden on suppliers, too

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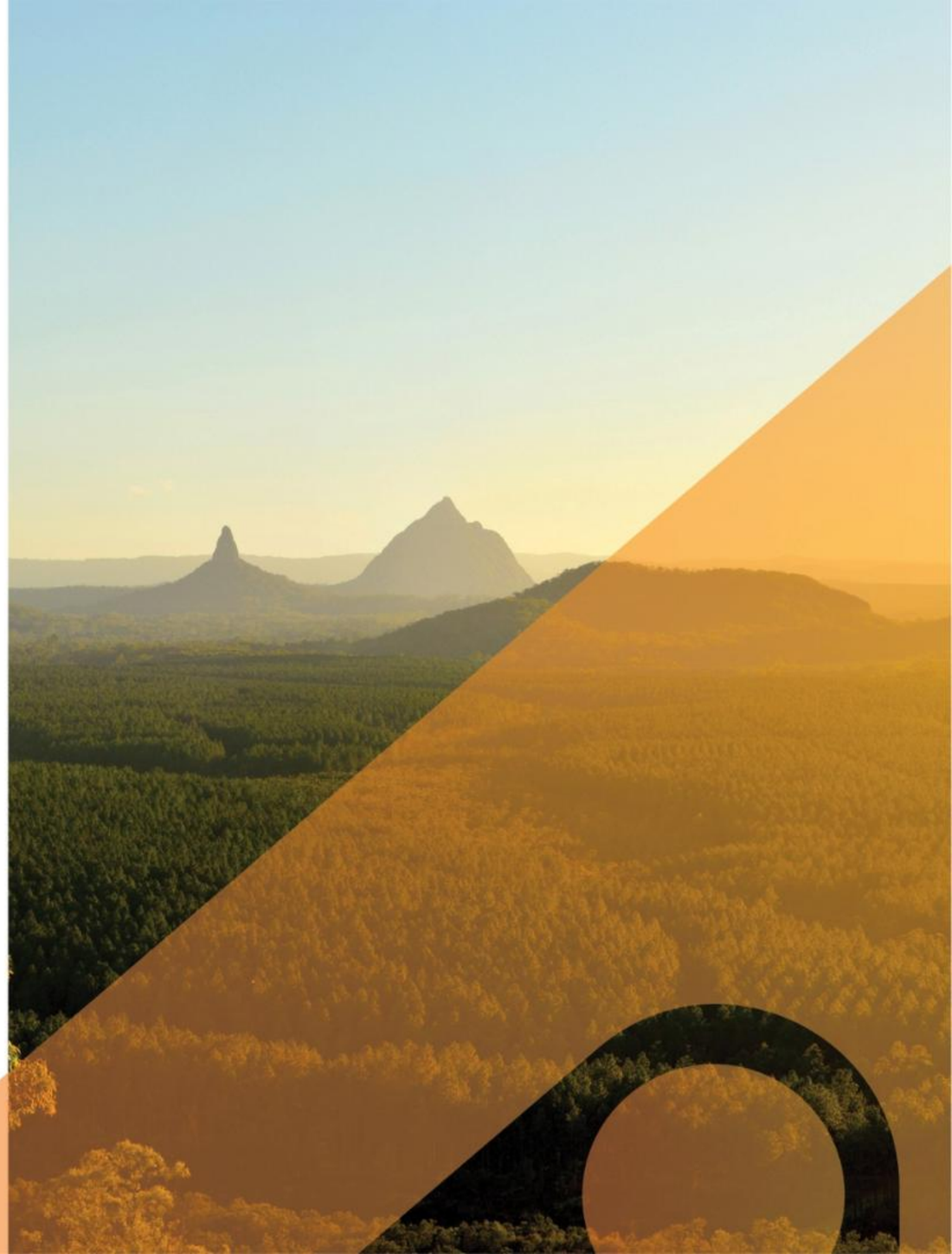

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Save Time

Skip the tender, keep the rigour

Because Local Buy has already tendered and vetted the suppliers, your team doesn't have to run that process again for every purchase.

- Direct access to pre-qualified, ready-to-engage suppliers
- Negates the need for a full, open tender on purchases
- Frees purchasing staff to focus on strategic procurement, not paperwork
- Source to contract within days instead of months
- Dedicated Local Buy team – we are here to help

Improve Governance

Defensible decisions, every time

A consistent Request for Quote process gives every purchase a clear, auditable trail.

- Suppliers are robustly evaluated before they ever appear in a search
- Agreed terms and conditions (or use your own) to remove ad-hoc negotiation risk
- Clear audit trail via Unimarket (powered by VendorPanel) supports internal and external reporting
- Secure access via Unimarket

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What does it cover and who uses it

Range, protection and partnership

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Breadth of the Panel

12 categories covered

- RFID Technology
- Books
- Shelf Ready Services
- Audio Visual & Multimedia Products
- Stock Selection
- Library Design
- Library Display, Storage, Furniture
- Library Consultancy
- Online Databases, Digitisation Services, Analytics
- Public Print Management & Computer Booking Software
- Technology to Assist People with Disabilities
- Stem Technology & Robotics

The council picture

How spend varies by council

- Spend spans the full range, from major metropolitan councils to small councils
- The largest councils transact the most, reflecting population and library network size
- Smaller councils use the arrangement steadily
- Overall spend has stayed broadly steady year on year across the sector
- This reflects genuine day to day use, not a handful of one-off purchases

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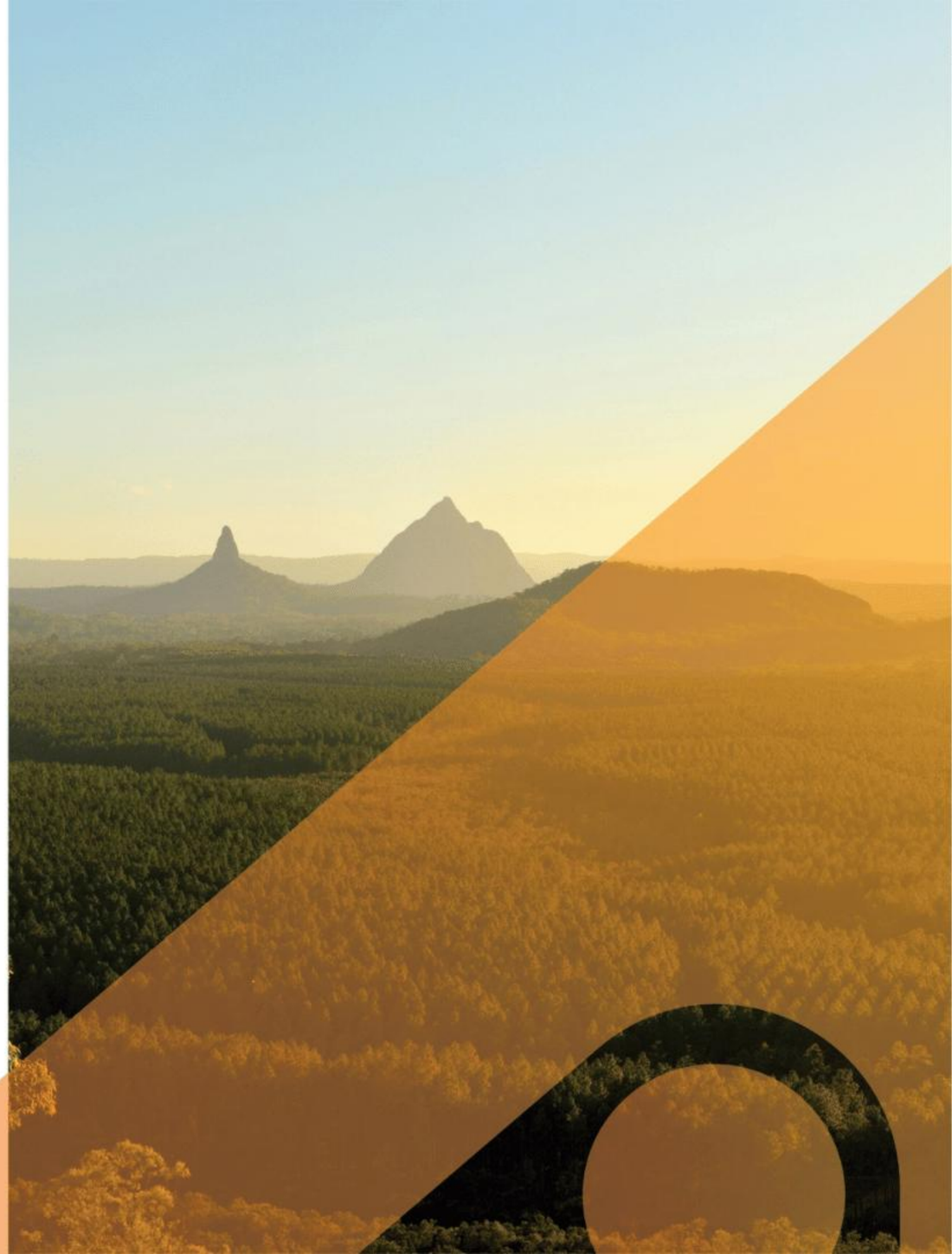
The supplier side

Range, with concentration

- 37 suppliers have transacted through the arrangement over five years
- Top 10 suppliers account for around 86 percent of five year spend
- Household names sit alongside smaller specialist suppliers on the same panel



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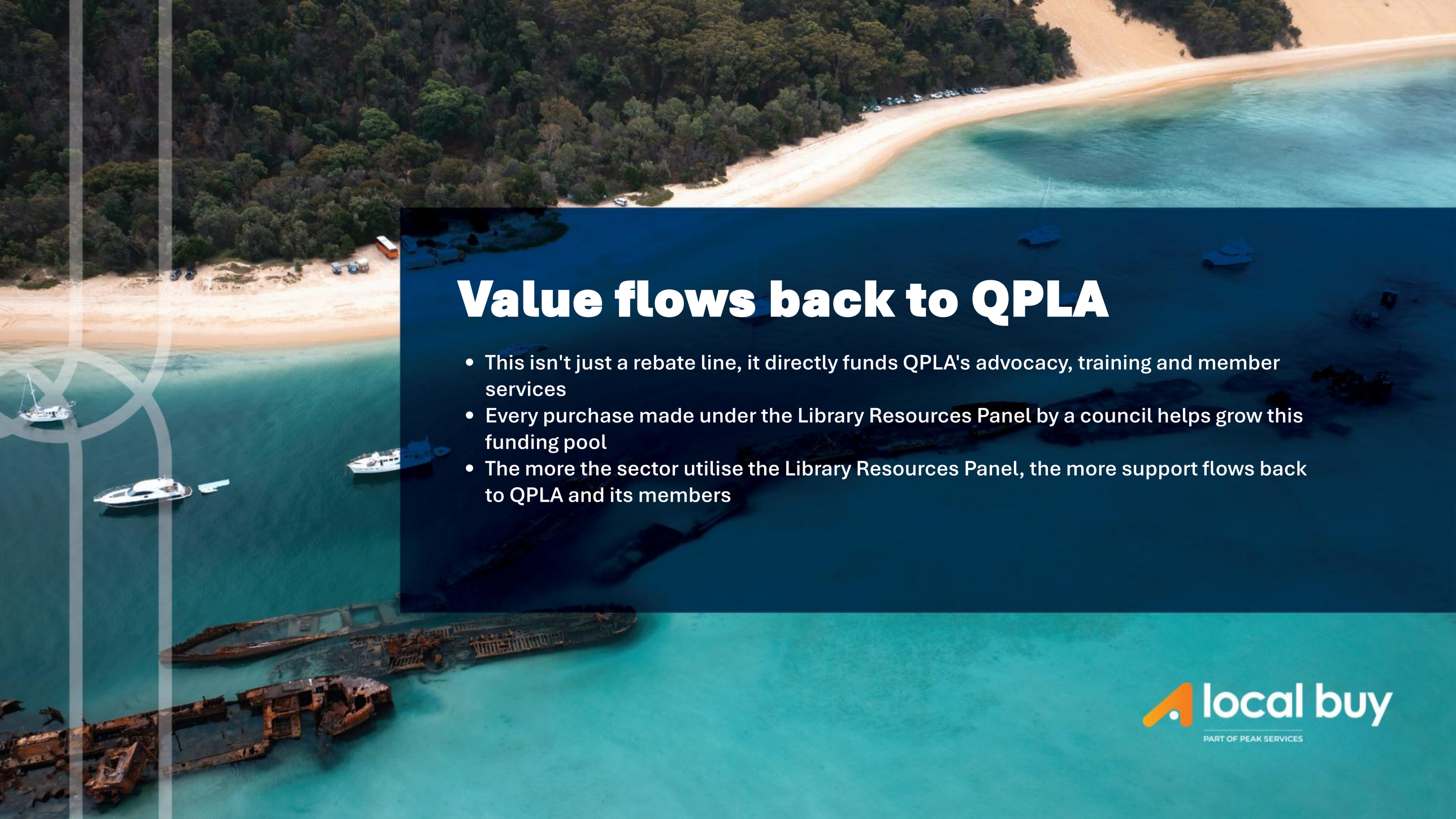

Value flows back to QPLA

- This isn't just a rebate line, it directly funds QPLA's advocacy, training and member services
- Every purchase made under the Library Resources Panel by a council helps grow this funding pool
- The more the sector utilise the Library Resources Panel, the more support flows back to QPLA and its members

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25-year partnership

Total rebate given to QPLA since commencing our relationship in 2001

$667,470.02 (ex GST)

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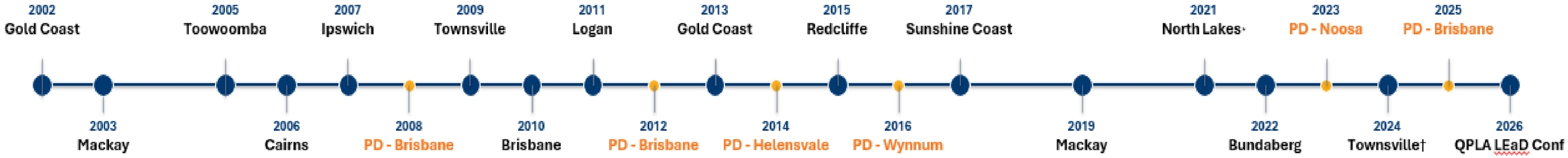
Two decades of Progress

22 events → **16 conferences** → **6 PD's**

● Conference ● PD event



A genuine two-way partnership

The tangible link between using LB338 and support for Librarians

Every LB338 purchase members make builds the funding pool

Local Buy returns 25% of the fee to fund member services, at no cost to libraries

The rebate funds delegate places, at PD’s and QPLA conferences

Members also get direct procurement help and a voice in tender evaluation

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Thank you

Questions & Discussion

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