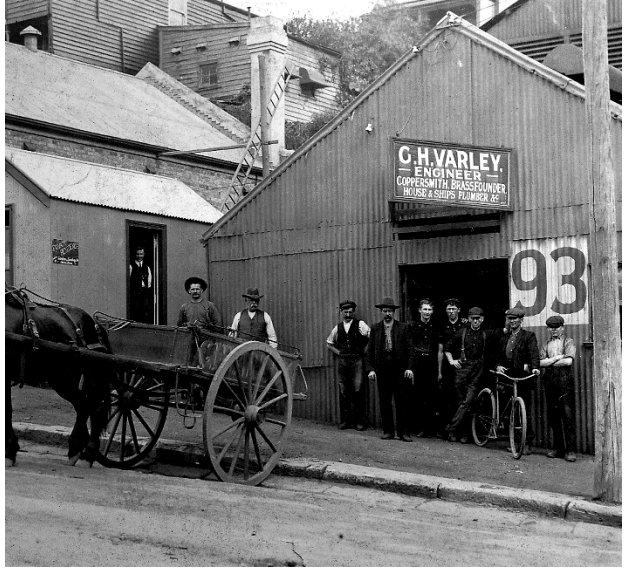
Varley Group

+138 Years of Stability & Growth

- Established in 1886 as a small plumbing and boiler-making business in Newcastle
- Private Limited Company: Australian 4th Generation family-owned
- 1,200 Employees across 10 business units



Varley Group **Business Units**

Defence

+30 Years providing Defence expertise designed, engineered & manufactured solutions for International Defence Customers

Vehicles

+60 Years providing vehicle expertise designed, engineered & manufactured solutions for Government & Commercial Customers

Services

+60 Years providing expertise in services, designed, engineered & manufactured solutions for Port of Newcastle, rail & coal sector

Systems

Providing Australian companies protection of their data assets, data investments & sovereign security

Varley's Capacity & Capabilities

- 13 Facilities – 2 Nations
- 6 Major Manufacturing Sites
- Divisions: Defence, Vehicles, Services & Systems
- Capabilities: Advanced Design, Engineering and Manufacturing Global Network: Australia, USA & Middle East

Key Australian Manufacturing Sites

Varley Defence & Specialised Vehicles
Tomago, NSW
80,000 m²

Norship
Cairns, QLD
54,621 m²

Varley Services
Carrington, NSW
30,000 m²

Varley Specialised Vehicles
Brisbane, QLD
20,000 m²

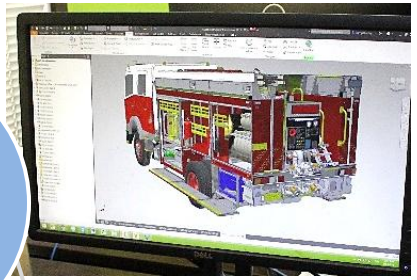
SEM Fire and Rescue
SEM, Fire and Rescue
Ballarat, VIC
20,000 m²

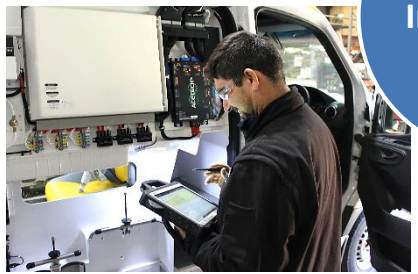
Varley Specialised Vehicles
Sydney, NSW
6,360 m²

Through Life Solutions

Service & Support

Design





Integration

Manufacture

Varley Group **Business Units** Projects/Achievements

Defence

- > 500 Shelters & equipment enclosures
- > 1,600 Vehicle modules & trailers
- > 100 Aircraft Ground Support Equipment appliances
- > 500 Transport & storage appliances
- > 200 Marine gangways and access ladders
- > 100 Watercraft appliances

Vehicles

- > 1,200 Fire, Rescue, Hazmat & Command vehicles
- > 850 Law Enforcement vehicles
- > 300 Commercial trucks, vans, buses & trailers
- > 550 Industrial & mining vehicles
- > 700 Electric vehicles
- > 50 Telescopic towers since 2013

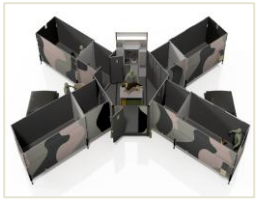
Services

- > 50,000 Rail wagons serviced, refurbished & maintained to schedule
- > 30,000 Ships & marine vessels serviced, refurbished and/or maintained to schedule
- > 336 Power plant shutdown refurbishment projects
- > 220 Electrical installations/refurbs
- > 10,000 Scheduled/unscheduled vehicle service projects

Systems

- > 42,000 Organisations end points
- ICT & Digital Services deployed across Government, Commercial & National Critical Industries

LAND



AIR

SEA

Key Customers / Partners

- Airbus Australia Pacific
- BAE Systems Australia
- Boeing Defence Australia
- Commonwealth of Australia
- Coherent Technical Services, Inc.
- Lockheed Martin Australia
- Lockheed Martin Rotary & Mission Systems
- Mercedes-Benz Australia Pacific
- Northrop Grumman Corporation
- Raytheon Missile Systems
- Rheinmetall Defence Australia
- Thales Australia
- Varley USA

VARLEY **DEFENCE PROJECTS**

Department of Defence

- C4I and Logistics Shelters
- AIR190 AITC-G Cabins, Truck & Trailer
- Special Purpose Vehicles
- Mobile Proof Gun Mounts

Lockheed Martin RMS

- DDMS Secure Shelters
- TADRS Processing Cabins

Raytheon Missile Systems

- ESSM Blk2 Missile Shipping Containers
- Land 19-7 EOIR Sensor Truck Modules

Rheinmetall Defence Australia

- Land121ph3B/5B Stores and Maintenance Modules

Mercedes-Benz Australia Pacific

- Land121ph3A/5A G-Wagon Modules

70 Year History across Marine, Manufacturing & Engineering Sectors

MARINE

Norship Marine offers the full spectrum of shipyard services from concept design, prototype, construction and maintenance support through to docking, emergent repairs and complete refits of up to 600 vessels per year.

ENGINEERING

Norship Engineering services include design, install, and manage projects in the defence, commercial, and private sectors.
Norship engineering team is made up of Naval Architects and Marine Engineers which maintains a comprehensive Technical Support Network (TSN) to assist in the delivery of engineering projects/services.

FLEET MANAGEMENT

Norship Manufacturing specialize in the manufacture, overhaul and repairs supporting the defence, mining, oil and gas, transport, power generation and agricultural industries across Northern Australia, Papua New Guinea and the Pacific Island Nations.

VARLEY **VEHICLES**

EMERGENCY

HEALTH

ENFORCEMENT

COMMERCIAL

Key Customers / Partners

- Ambulance NSW, Victoria, and ACT
- Corrections NSW
- Country Fire Authority
- NSW Fire and Rescue
- NSW Health
- Orica
- Qantas
- QLD Ambulance Service
- QLD Police Service
- QLD Corrections Service
- Queensland Fire Department
- State Emergency Service NSW and VIC
- WA and NSW Police

Varley Services Business Sectors

SHIP REPAIR

ENERGY SERVICES

RAIL

SPECIAL PROJECTS

FLEET SERVICES

Sovereign Cyber, Data and Technology Sector to augment the manufacturing capabilities already existing in Varley Group with secure embedded systems.

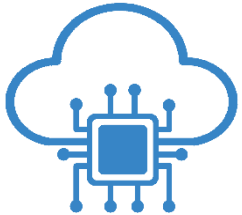
INTROSPECTUS®

Cyber

Technology that is separate from the organisation's security enforcing products, providing assurance that an organisation's security controls are in place, and are working.

Data

Technology that secures any data, on any device, on any network, as it moves to the cloud and back.



Technology

Committed to leveraging Varley Systems investment in Cyber and Data to develop new technologies that deliver step change improvements for our Customers.

TECHNOLOGY IS OUR **PASSION**

CYBER

INTROSPECTUS®

Committed to Improving Australia's Cyber Security Posture through Rapid Essential Eight Assessment and Uplift

DATA

Quantum Secure Encryption Protecting Data at Rest and in Transit - Secure Stolen Data

TECHNOLOGY

Development of Innovative Technologies that Deliver Step Change Improvements for our Customers

Advisory + Managed Services + Project Services

ICT and Digital Transformation

4150 Projects Over 22 Years

TRUSTED SOVEREIGN TECHNOLOGY **PARTNER**

Australian Government
Department of Defence

Australian Government
Department of Foreign Affairs and Trade

Australian Government
Department of Health and Aged Care

Australian Government
Department of Finance

Australian Government
Department of Infrastructure, Transport, Regional Development and Communications

Australian Government
Australian Maritime Safety Authority

Australian Government
Department of Agriculture, Water and the Environment

ABORIGINAL HOSTELS LIMITED

THE LAW SOCIETY OF NEW SOUTH WALES

LAING O'ROURKE

Tabcorp

JLL

Western Sydney Airport

UNSW SYDNEY

NSW GOVERNMENT

MELBOURNE AIRPORT

Charter Hall

DATA CENTRES

AUSTRALIAN ANTARCTIC PROGRAM

Varley **Subsidiary Brands**

EMC ELECTRIC VEHICLES

SEM Fire and Rescue
vehicles ■ design ■ technology ■ solutions

Norship

iDES integrated design & engineering solutions

VRA SYSTEMS

CTSi

INTROSPECTUS®

FRAME®

VARLEY **SUMMARY**

THE VARLEY UNFAIR ADVANTAGE: Advanced Manufacturing & Investments

- Varley Group +138 year stable growth business with strong brand
- Large knowledge retention applied to developing markets
- Unfair advantage in advanced manufacturing & national coverage with a growing international footprint
- Varley's calculated business cycle exposure
- Well connected to customers & government
- Strategic investment to benefit Varley
- Early identification of long-term market trends & winning technologies

Defence

Vehicles

Services

Systems

Varley Queensland

- Located at Narangba, QLD
- Two sheds, office space, and car park
- Total area 9000 sqm
- 60 employees including trade qualified body builders, auto electricians, and engineers.

Shed 1

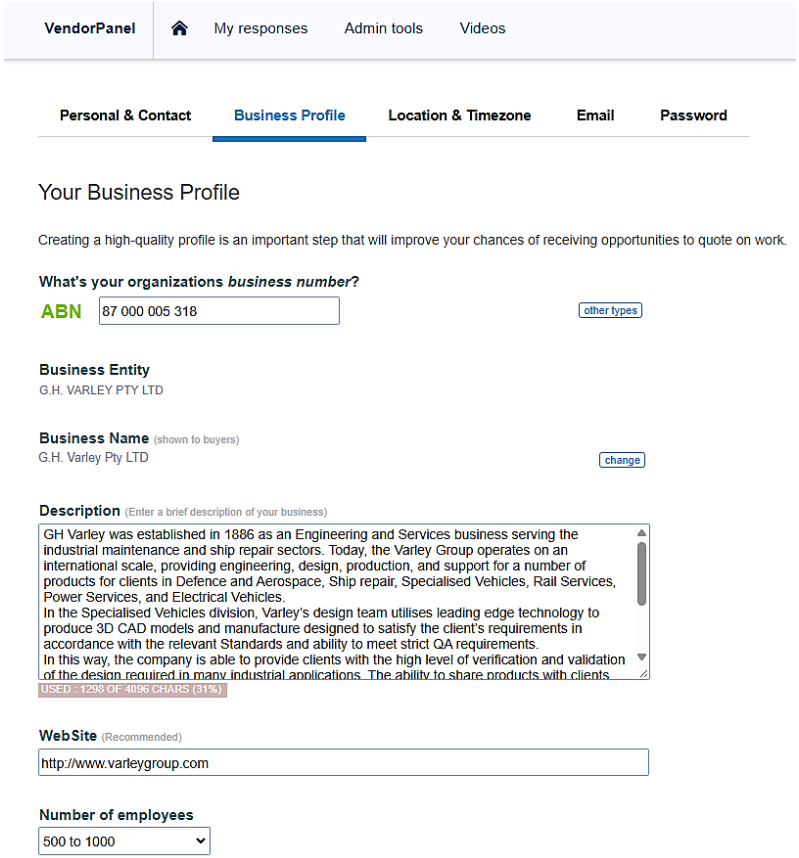
Shed 2

PRE-QUALIFIED SUPPLIER local buy

WE ARE A
LOCAL BUY SUPPLIER

Find us on Local Buy Arrangements.

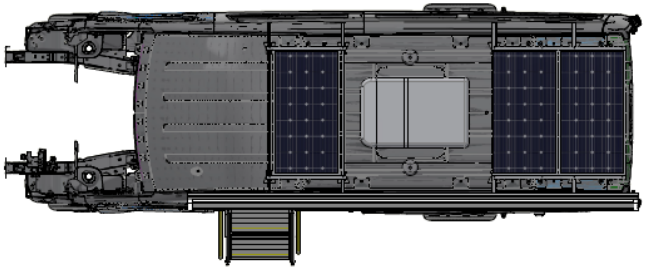
G.H. Varley Pty Ltd
ABN 87 000 005 318

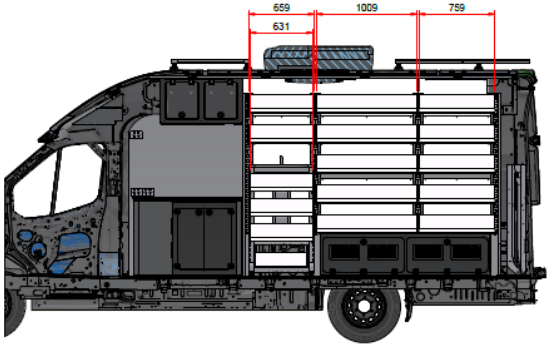


Mobile Library Products and Services:

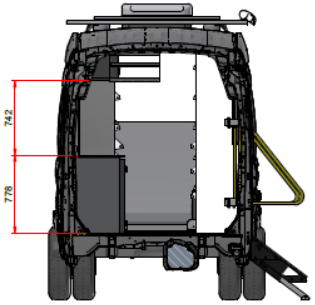
- Class C van fit-outs
- Class C box body mobile libraries
- Light Rigid box body mobile libraries
- Medium Rigid box body mobile libraries
- Heavy Rigid box body mobile libraries
- Mobile library trailers
- Design Consultation
- Servicing and Refurbishment

C Class Van Fit Out

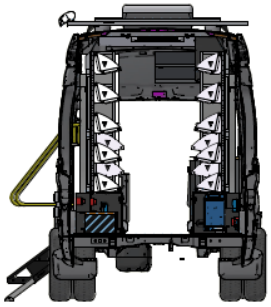




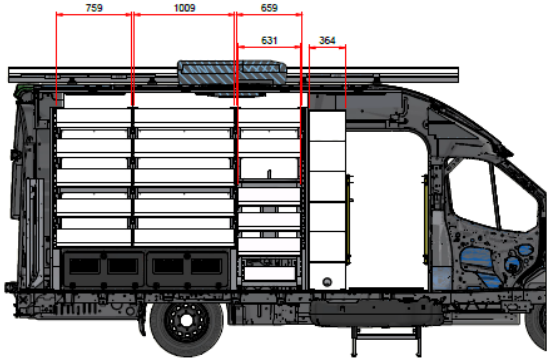
SECTION A-A
OFFSIDE INTERIOR VIEW



SECTION C-C



SECTION D-D



SECTION B-B
NEARSIDE INTERIOR VIEW

C Class Van Fit Out

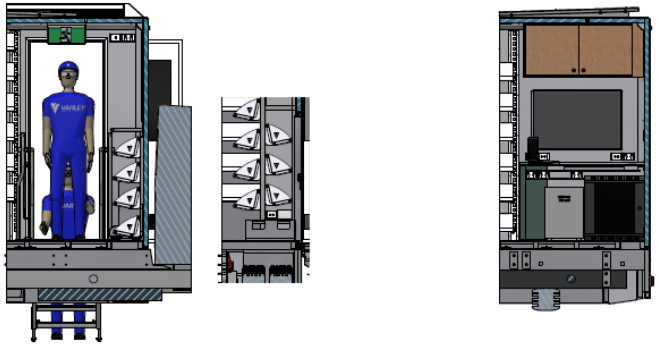
Key Features

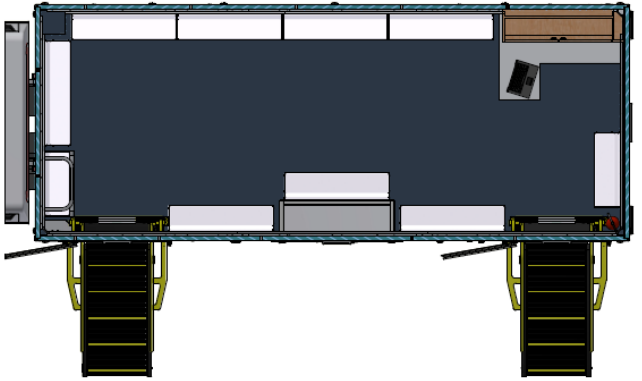
- Media capacity
  - 32 shelves (max. 25 kg per shelf)
  - 25.4 linear meters of shelving
  - Total of 296kg allowable media at 9kg per shelf
- Adjustable powder coated aluminium shelves
- Nearside entry fold out steps with handrails
- Rear folding ramp
- Nearside electric awning
- Roof mounted AC system
- Mobile book trolley
- Staff desk with IT data cabinet
- LV interior LED strip lighting
- Staff storage lockers

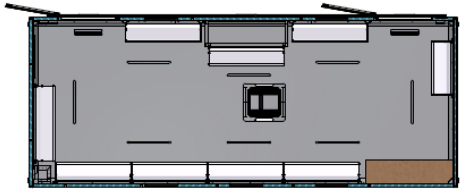
Recent Projects

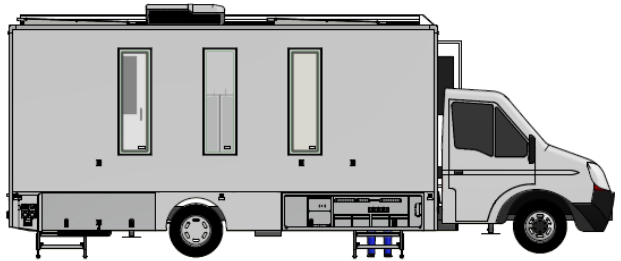
- 1 x Mackay Regional Council (Mercedes Sprinter)
- 2 x Townsville City Council (Iveco 50C)
- 1 x Sunshine Coast Mobile Library (Ford Transit Van)

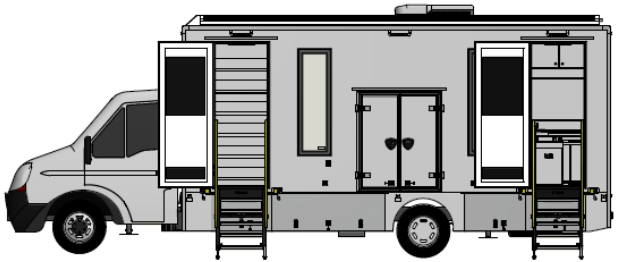
Light Rigid Box Body Mobile Libraries

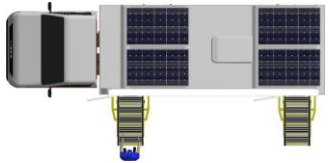












Light Rigid Box Body Mobile Libraries

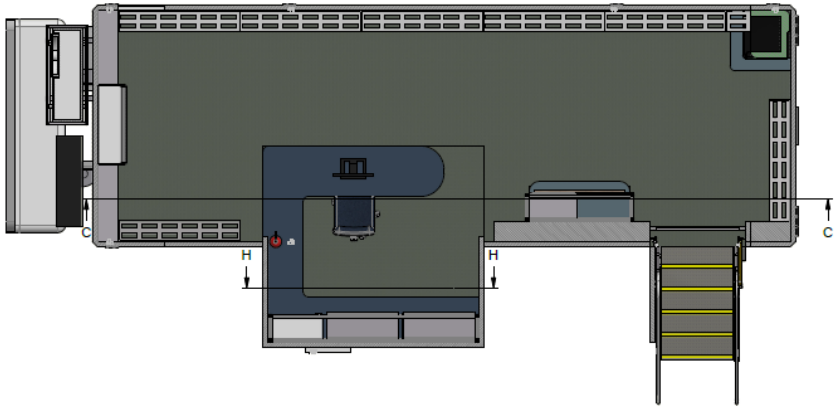
Key Features

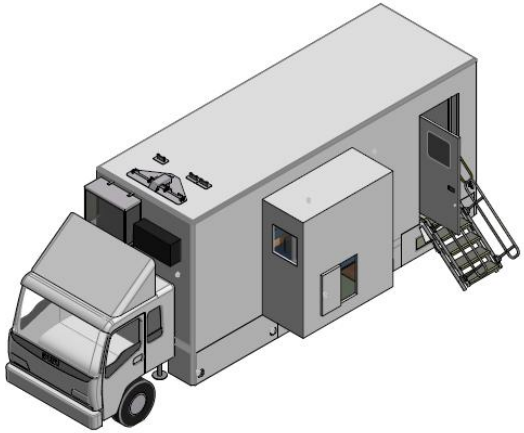
- Media capacity
  - 50-55 shelves (max. 25 kg per shelf)
  - Total of approx. 1200kg allowable media at 25kg per shelf
- Adjustable powder coated aluminium shelves
- 2x Nearside entry fold out steps with handrails
- Nearside electric awning
- Roof mounted AC system
- Mobile book trolley
- Staff desk with IT data cabinet
- External storage lockers
- Solar panels with 4x 200Ah lithium batteries and inverter/charger
- Shore power connection
- 360 deg cameras

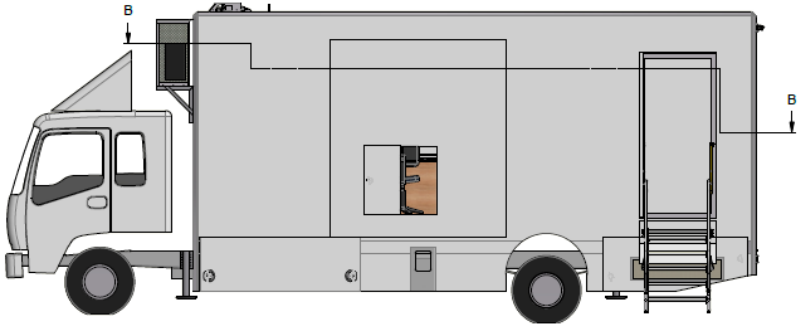
Recent Projects

- 1 x Noosa Mobile Library
- 1 x Sunshine Coast Mobile Library
- 2 x City of Moreton Bay

Medium Rigid Box Body Mobile Libraries







Medium Rigid Box Body Mobile Libraries

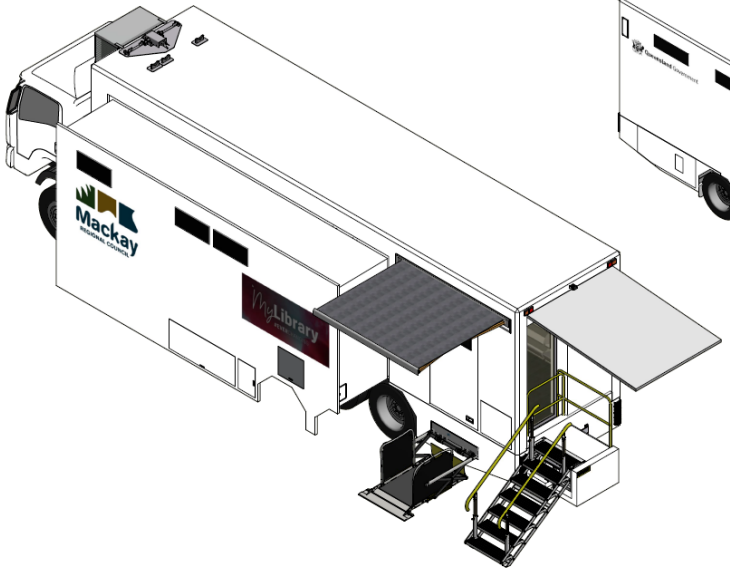
Key Features

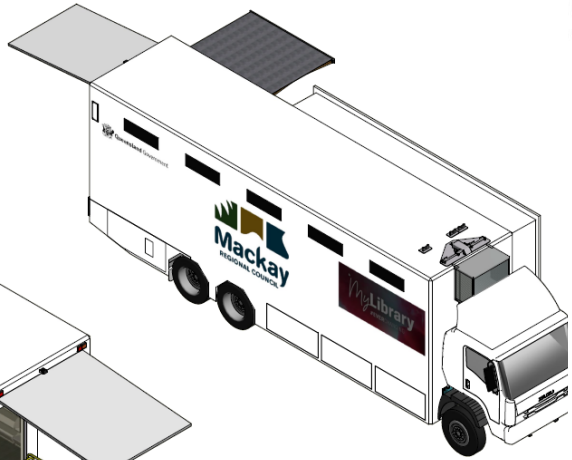
- Nearside slide out pod for additional floor space
- Media capacity
  - 55-60 shelves (max. 25 kg per shelf)
- Adjustable powder coated aluminium shelves
- Nearside entry steps with handrails
- Auto stabilising levelling legs
- Underbody wheelchair lift
- Split system AC system
- Internal cabinetry including staff desk
- External storage lockers
- Diesel generator 12kVA
- Shore power connection
- Loading hatch and access panel
- Interior and exterior lighting

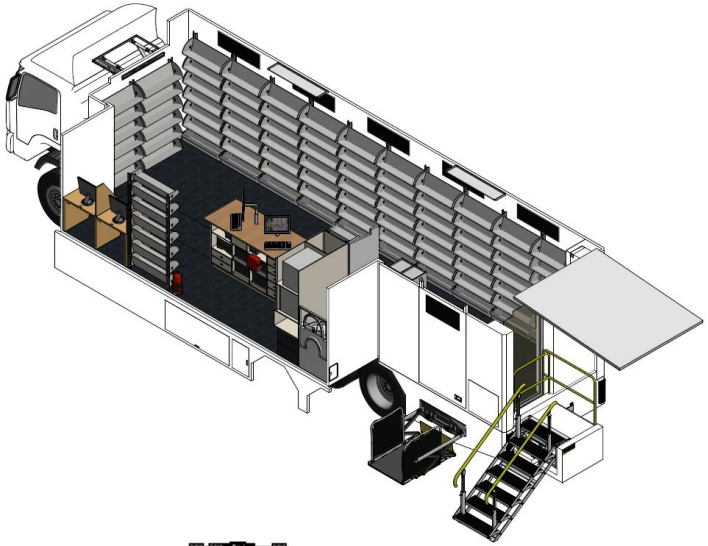
Project

- 1 x Townsville City Council

Heavy Rigid Box Body Mobile Libraries







Heavy Rigid Box Body Mobile Libraries

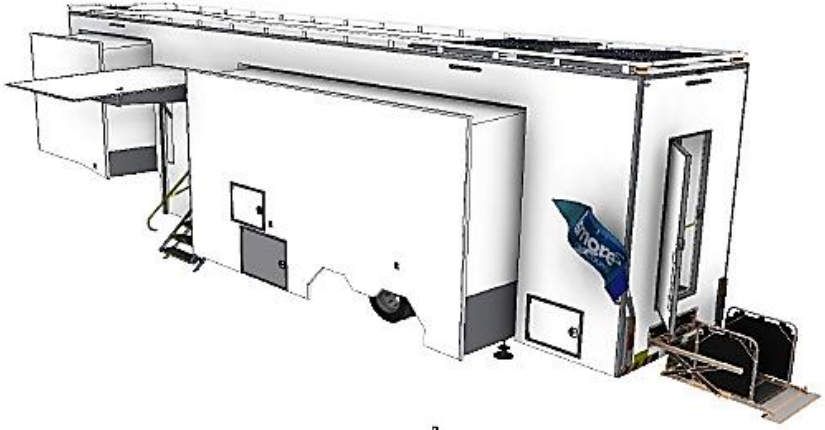
Key Features

- Larger slide out pod for additional floor space
- Rear slide out pod with auto entry/exit stairs
- Auto sliding entry/exit door
- Media capacity
  - Approx. 70 shelves (max. 25 kg per shelf)
- Adjustable powder coated aluminium shelves
- Auto stabilising levelling legs
- Underbody wheelchair lift
- Split system AC system
- Internal cabinetry including staff desk
- Staff amenities – kitchen, toilet etc.
- External storage lockers
- Diesel generator
- Shore power connection
- Loading hatch and access panel
- Interior and exterior lighting
- Optional solar system with lithium batteries

Projects

- 1 x Gold Coast City Council
- 1 x Mackay Regional Council
- 1 x Brisbane City Council
- 1 x Sunshine Coast Council
- 1 x City of Moreton Bay

Mobile Library Trailers



Mobile Library Trailers

Key Features

- Slide out pods for additional floor space
- Higher payload and floor space
- Media capacity
  - Approx. 115 linear meters of bookshelves
  - 1 linear meter can hold roughly 60-100 books
- 37 sq m floor area
- Rear wheelchair lift access with an access door
- Auto sliding entry/exit door
- Adjustable powder coated aluminium shelves
- Auto stabilising levelling legs
- Split system AC system
- Internal cabinetry including staff desk
- Staff amenities – kitchen, toilet etc.
- External storage lockers
- Diesel generator
- Shore power connection
- Loading hatch and access panel
- Interior and exterior lighting
- Optional solar system with lithium batteries

Varley Group